PNB Housing Finance to expand corporate lending portfolio to boost margins, says CEO

OPTIMISTIC OUTLOOK. Confident of sustaining Q2 bottomline growth performance in remaining quarters this fiscal

KR Srivats

New Delhi

PNB Housing Finance (PNBHFL), the country's third-largest housing finance lender, plans to resume expanding its corporate lending portfolio this quarter as part of a strategy to enhance overall margins, according to Girish Kousgi, Managing Director & CEO. The corporate book will however remain below 10 percent of the total portfolio at all times, Kousgi emphasised in an interview with businessline following announcement.

Currently, PNBHFL is primarily a retail focused player with overall assets under management of ₹69,500 crore, of which corporate book is just ₹1,500 crore. "It is more for strategic reasons that we are restarting corporate book. Portfolio of corporate within the overall mix is going to be less than 10 per cent. When we get into corporate funding (construction finance), it will help us on the margins," Kousgi said.

CHANGE OF PLAN

He highlighted that earlier it was a conscious call not to grow corporate book. However, there is now change of plan to restart corporate lending in Q3, Kousgi added.

PNBHFL on Thursday reported a 22.7 per cent increase in consolidated net profit for the quarter ended



Girish Kousgi, CEO, PNBHFL

September 30,2024 at ₹470 crore (₹383 crore). The latest bottomline performance is also higher than the net profit of ₹433 crore recorded in June 2024 quarter. For the first half of the current fiscal, PNBHFL recorded a net profit of ₹903 crore, up 24 per cent over net profit of ₹730 crore recorded in the same period last

Kousgi expressed confidence that PNBHFL would be able to sustain its latest bottomline growth performance in the coming quarters as well. "In the second quarter, there has been allround performance. We have done well in eight out of the last nine quarters. Q2 was the best ever quarter for us," he said.

For the quarter under review, the retail book growth has touched 16.2 percent on a year-on-year basis. This is against a growth guidance of 17 per cent for the current fiscal. This 16.2 percent increase is the highest ever retail book growth in the last five years. "The 16.2 percent growth is reflection of demand and good performance by the company. I am confident that we will sustain and further improve on disbursement growth and we will be able to sustain our profits," he said. On net interest margins (NIM), Kousgi said that NIM now is 3.6 to 3.75 per

"We will be able to maintain that for next two to three quarters time. After that we expect NIM to start inching up," he added, without giving a specific guidance on this front.

Kousgi said that PNBHFL would be able to achieve book size of ₹5,000 crore by March 2025 in this segment. Already the company's affordable home loan book has touched ₹3,000 crore. The company had commenced lending for the affordable housing segment in January

To a question on capital raising, Kousgi said the company has sufficient capital for the next three and half or

We have grow ou **26.10.2024** raising c

RBI rate cut expectations, Kousgi said that it would definitely happen this financial year. "I feel the first rate cut will happen in Q4 and not in Q3. I hope RBI will go in for 25 bps cut as cost is going up for banks, HFCs and NBFCs," he said.

Inox Wind logs ₹90 crore profit in Q2 on higher income

Press Trust of India

Inox Wind Ltd (IWL) on Friday posted a net profit of ₹90.20 crore for the quarter ended September 30, helped by higher income. It had incurred a loss of ₹26.84 crore in the July-September period of FY24, the company said in an exchange filing.

Total income increased to ₹741.74 crore from ₹384.40 crore in the year- ago period. book touched 3.3 gigawatt (GW), which includes 1.2 GW of fresh orders in the first half of FY25.

During the quarter, Inox Wind signed a consortium agreement with banks for ₹2,200 crore facilities, largely non-fund based, sanctioned on the financial strength of IWL's balance sheet. Its subsidiary Resco Global raised ₹350 crore equity capital from marquee investors. The company's listed subsidiary Inox Green

age is 3.5 Business Line - Mumbai dated:

Extracts of un-audited financial results for the quarter

	₹ in Lakhs			
Sr. No.	Particulars	Quarte	Half Year ended	
		30.09.2024	30.09.2023	30.09.2024
NU.		Unaudited	Unaudited	Unaudited
1	Total income from operations	29189.29	34752.97	78473.46
2	Net profit /(loss) for the period (before tax, exceptional and /or extraordinary items)	6815.53	8157.48	27249.74
3	Net profit /(loss) for the period before tax (after exceptional and /or extraordinary items)		8157.48	27249.74
4	Net profit/(loss) for the period after tax (after exceptional and /or extraordinary items)	4995.92	6151.96	20231.01
5	Total comprehensive income for the period [comprising profit/(loss) for the period (after tax) and other comprehensive income (after tax)]	4995.50	5485.29	20230.23
6	Equity share capital (Face value of ₹10 each)	20348.52	20348.52	20348.52
7	Reserve (excluding Revaluation Reserve) as shown in the Balance Sheet	240000.10	216154.59	240000.10
8	Earnings per share from continuing operations (Face value of ₹10 each) Basic Diluted	2.46 2.46	3.02 3.02	9.94 9.94

1) The above results, reviewed by the Audit Committee, have been approved by the Board of Director in its meeting held on 25th October, 2024 and have been reviewd by Statutory Auditors of the company. This statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and oth cognised accounting practices and policies to the extent applicable.

The above is an extract of the detailed format of financial results for the quarter and half year end $0^{\circ\circ}$ September, 2024 filed with the Stock Exchanges under Regulation 33 of the SEBI (Listin Obligations and Disclosure Requirements) Regulations, 2015. Financial results in detailed format a available on the websites of Stock Exchanges (www.bseindia.com and www.nseindia.com) and o e Company's website (www.moil.nic.in)

) Previous period's figures have been regrouped/reclassified, wherever necessary to make the mparable. The figures for the quarter ended 30th September, 2024/2023 are balancing figure ween the unaudited figures of half year and reviewed figures unto 30th June 2024/2023

Ajit Kumar Saxena DIN: 08588419

For MOIL Limited

Govt can waive off GST on health cover, step up focus on insurance penetration: Future Generali ČEŌ Anup Rau

b1.interview

G Naga Sridhar Hyderabad

Following a slew of regulatory reforms in recent past, general insurance business has been witnessing lot of shifts. While there has been a spurt in demand for health cover, there is a concern on levy of GST on health insurance premium. businessline spoke to Anup Rau, MD & CEO, Future Generali India Insurance Company, on a variety of industry issues. Excerpts:

How do you think the general insurance industry in India is shaping up, particularly in the light of recent

These rates need to be

What do you think is stopping the government from reducing GST on health insurance?

It's not an easy decision to make. After all, 18 per cent GST on health insurance represents significant revenue for the government, making it difficult to relinquish. However, believe there is a solution to every conundrum. In this case, taking away GST and focusing on improving penetration is the key, as this would shift much of the burden of healthcare coverage to the private sector. This would also allow market forces to drive better

outcomes — a win-win for all In fact we have alread



There are areas where the industry needs support, particularly around GST and motor third-party rates

MD&CEO, Future Generali India Insurance Company

health insurance, what will be the impact on business? How profitable is health insurance at the industry level now?

At this point, it's essential to view the larger picture. In India, the general insurance business is often seen as an asset-under-management

(AUM) business rather than one driven by underwriting profits. The focus is on building a large AUM, which generates interest income, profits primarily coming from there. For shareholders, profit typically viewed as fungible whether it's from underwriting or AUM, what

matters is the return on equity. Underwriting profits remain rare and relatively low, but they are offset by investment income. The current focus is on building the business, acquiring customers, and scaling up before shifting focus to profitability

Health insurance portability does not seem to have taken off on the expected lines...why?

Correct. Health insurance portability has not gained as much traction as expected, largely due to customer inertia.

Many a times, even when presented with a better product elsewhere, familiarity and comfort are policyholders to stay with their existing insurer.

There are not many insurance companies going for IPOs of late. Do you think the market is not ripe for more IPOs from insurance companies?

IPO is not an immediate priority for most promoters of insurance companies as they usually hold a long-term vision, often spanning 20 to 30 years.

Most European-American players see IPO as a residual payoff for three-to-four decades, reflecting a focus on patient capital. perspective makes insurers adopt a more conservative approach regarding listing.

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Lokmat Hindi dated: 26.10.2024

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नहीं हुआ है. यथी के सांसद नया काले की पत्नी समूरा को आधारी में उस्मीदवारी मिल सकती है. यह लगभग तम है कि मीनूदा विधायक मुस्तिन केटार की पत्नी अनुसा सावनेर में कार्डम की उस्मीदवान होगी. यहां भारतमा को अपना अमीदवार तम करना वाकी है.

गेलवाट के मीजूदा विधायक राजकुमार पटेल बच्चू करू की प्रहार नवशक्ति को छोड़कर सिंदे गुट में शामिल हो गए हैं, लेकिन उन्हें सिंदे जुट ने टिकट नहीं दिया है. कहा ना रहा है कि यह सीट भाजपा के सात

मधु कोड़ा को लगा झटका नहीं लड़ सकेंगे चुनाव



मध् कोडा

रांची: झारसंड विधानसभा चुनाव में पहले पूर्व मुख्यवर्षी संधु कोड़ा को सुमीम कोर्ट में वड़ा झटका मिला है अब वह झारसंड में हो रहे विधानसभा चुनाव नहीं लड़ मकेंगे शुक्रवार को सुमीम कोर्ट में सजा पर रोक लगाने की सांग की वाधिका स्वारीत कर दी है अकी याधिका की सुमीन कोर्ट के न्यायाधील मस्टिम संभीय सन्मा, मस्टिम संभव चुनार और मस्टिम आ महादेशन की वीच में सुनवाई हुई मीरवालब हो वि दिल्ली हाईओर्ट की एकल चीठ में संधु कोड़ा की वादिका को इसलिए खारिस कर दिया था वि

व्यविक्रकारों सिर्फ केवल इस आधार पर फैसले पर रोक लगाना बाह रहे हैं कि वह दुनाव लड़ सके, जो उचित नहीं है. इस मामले में ऐसा लग रहा है कि यह दोधे हैं. इसलिए निवाली अदालत के फैसले पर रोक लगाने का कोई होस वारण नहीं है. पूर्व मुख्यमंत्री कोए। को लिवली अदालत ने कोंचला घोटाले में टोपी उहराय था. सभी को कोट ने टीम साल की सका मुनाई थी और तजा के साथ आतंत्री पर पूर्वांचा भी लगाया गया था. सुप्रीम कोट ने दिल्ली हाईकोर्ट के इस केसले पर कोई हस्तकंप नहीं किया, पीठ ने इस मामले में सीबोजर्ड की तरफ से कोट ने प्रेम वर्गित कर किया मार्च था. सुप्रीम कोट ने दिल्ली हाईकोर्ट के दर्श के फैसले पर पीठ करें किया गया था कि सजा के लिलकर का दायरा बेल के सम्मण्या निवालिंग का प्राप्त था कि सजा के लिलकर का दायरा बेल के सम्मण्या निवालिंग को प्राप्त था कि साल कर दिया था, क्योंकि सीबी आई कोड़ा की पाणिका का जिस्से करता हुए कहा कि यह विवास वीग्य नहीं है.

LL.B. from University of Munitarian Cither recognized Universities. The details regarding eligibility, made of application, registration fees, rules, Syllabus and other related information is available on university website server multiplies, and बाह्य कुणाचेर त्याचे असे बन केलेर असे विविध प्रश्च उपन्धित होत आहेत

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Lokmat Marathi dated: 26.10.2024

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जना प्रतास रह जानदावरण स्वापरात झाले प्रोटीन स्वाप्यानवड एक बाळही दिखन आहे. विशेष म्हण्डे, कही महिन्यांत त्यास अपाय होणार तो गतेदर आकत्याचे चोटी आणि व्हिडीजेही जावाल होत होते

ताम बाजाच्य व्यवहार हात असेत तर प्रमाणी कठोर कारकाई करावी, पालकांचा लोक ध्यास अधी माराणी कविताचे जिल्हा उपमाण होलेश लावजी धार्ची जिल्हाचिकारी आणि जिल्हा चेलित अधीकांकां केली अप्टे

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भीक्षणत-महत्त्र नेटवर्डः पुणे : पुनरिवित हवाजन अध्यक्तिक film physiolox पुगवहारामाही dgrun and own success on sufficients urital filasunti fatino Rishaften One DESIGNATION AND DESIGNATION OF THE PERSON OF फडक्मेरी लगाइ नगतन जिंका जी कभी क्षेत्रकर अस्टास्क विक में उत्पादनश्चम नमजन कार्टी प्रमानक क्रिमा संरक्षक धेशन्याचे कृषी आयुजासत्याचा निदर्शनाम आसे. त्यानुसार कृती आवृत्तसंत्रकाटा ५० पध्यांनी क्रिकेटच ३६३ वागांच्या पदासावाणील सुपारे ५२ टक्के अर्ज बनवट असल्याचे स्पष्ट इसने आहे. उसेच, एउपती संधातीनगर



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किया प्रोजनेत सहभाग प्रेम्प्रेट्स पळवाणीया पडलवाणीयहरी आयुक्तास्थातीय प्रध्याची ह जिल्ह्यां वेदनेत्या प्रश्नावणीय १६२ वाणीन प्रत्यक्ष भेट हिल्लानेतर वेत्रक १४८ वाणा क्रियांच्य स्थादकाला